#### California ISO Market Price Forecast E3 Core Case

2023 edition



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E3 created the following forecasts and analyses using the best available public information and our expertise and knowledge of the relevant markets, along with commercially available 3rd party software models and proprietary in-house energy market price forecasting tools. However, the future is uncertain, and these forecasts (along with underlying market expectations) may change due to many factors, including unforeseen events, new technology adoption or inventions, new market structures, regulatory actions, and changes in both state and federal government policies. E3 makes no guarantees related to these forecasts or the information presented herein and should not be held liable for any economic damages associated with independent investment decisions.



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## **Executive Summary**





#### Who is E3? Thought Leadership, Fact Based, Trusted.

110+ full-time consultants 30 years of deep expertise Bigineering, Economics, Mathematics, Public Policy...





San Francisco



New York



Boston



Calgary

#### **E3 Clients**



#### **Recent Examples of Relevant E3 Projects**

Buy-side diligence support on several successful investments in electric utilities (~\$15B in total)

Supporting investment in several stand-alone energy storage platforms and individual assets across North America (15+ GW | ~\$5B)

Acquisition support for several portfolios and individual gas-fired and renewable generation assets (20+ GW | ~\$5B)

Acquisition support of several electric vehicle infrastructure companies (~\$500M)

Strategic advisory support for a SPAC offering of a distributed energy resource aggregation software company (~\$1.3B)

Supporting an investment into an electric vehicle V2G software company (~\$750M)

Buy-side diligence support to acquire several residential and C&I solar portfolios (~1+ GW |200,000+ customers)

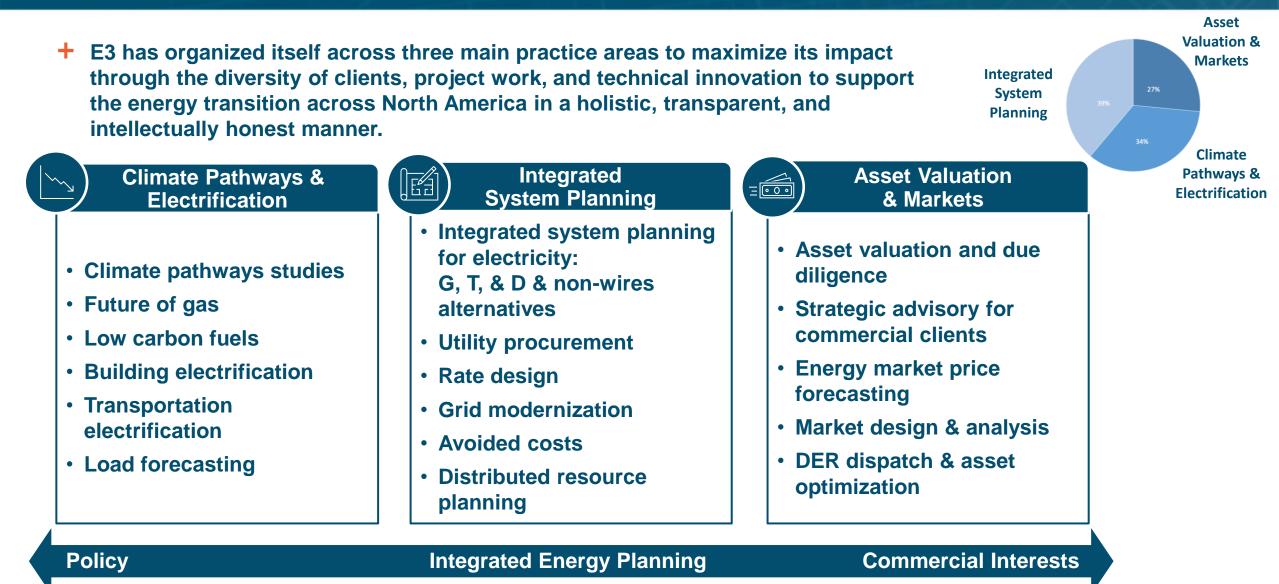
Supporting investment in over 5+ GW of community solar and distributed energy resource projects

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#### **E3's 3 Practice Areas**



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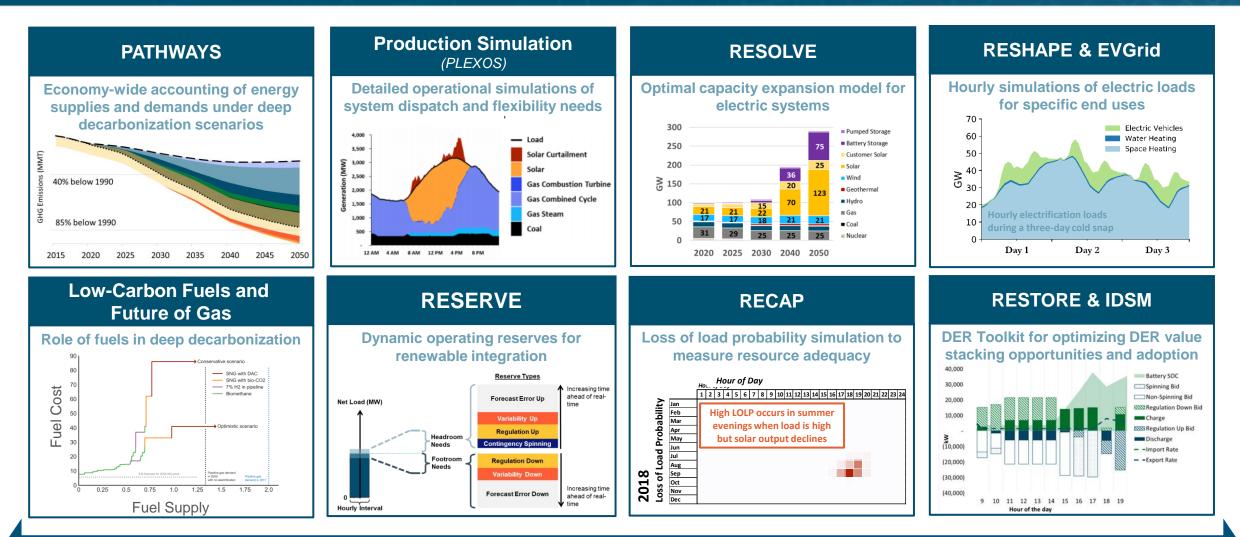
#### **E3 Work in California**

- E3's experience with such a broad range of industry participants in California gives us an unparalleled understanding of policies, regulations, stakeholder interests, market dynamics, contract structures, and the competitive landscape
- E3's work originated in California over 30 years ago and has covered a wide range of topics and clients.
   We not only understand the current market but have thought extensively how the market may change over the short, medium, and long-term from a holistic, transparent, and intellectually honest perspective
- Previous versions of this forecast has been used by a wide range of market participants and stakeholders to support market strategy, project development, and major capital investment decisions valued in the many tens of billions of dollars across a diverse set of energy asset classes and mandates

#### + Specific examples of E3's recent work in the region include:

- California Public Utility Commission IRP, and specifically the development of the Preferred System Plan, which directs near-term new
  resource procurement in the state
- Work with utilities across WECC on performing a benefit-cost analysis for expanding CAISO's extended day-ahead energy market, influencing the evolution of not only CAISO but also the broader WECC region's electricity markets
- Revenue forecasts for the long-term value of battery storage assets in CAISO for project financing and tax equity investments
- Revenue forecasting and offtake assessment for offshore wind in CAISO for a leading offshore wind developer
- + E3 has actively supported dozens of developers, investors (infrastructure funds, private equity, lenders, and tax equity), and technology companies on storage, renewables, hydrogen production, and transmission

# E3's Comprehensive and Best-in-Class Modeling Toolkit is Designed to Analyze a Decarbonized Energy System



Economy-wide energy systems

#### Bulk grid power systems

#### Grid edge & behind-the-meter

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#### **Asset Valuation & Markets Practice Area**

- The Asset Valuation & Markets practice area works primarily with project developers, asset owners, and investors
- Insights informed by work being done across the firm that provides a unique 360-degree perspective of rapidly evolving markets
  - <u>Clean Energy Policy</u> → how will policy change the playing field for different resources?
  - Planning  $\rightarrow$  what resources will power the grid in 2025? 2030? 2050?
  - <u>Market Analysis</u>  $\rightarrow$  how will market prices evolve in the grid of the future?
- The E3 Asset Valuation & Markets team provides a variety of analytical support tailored to client needs.
- + Typical services include:
  - Transaction support and due diligence on both the buy side and sell side
  - Strategy formulation and market entry
  - Board-level reports on market outlook and asset performance
  - Customized forward-market price projections incorporating impacts of policy and technology changes
  - Revenue stream/benefits analysis, either on an individual asset or portfolio basis

#### ) Asset Valuation & Markets

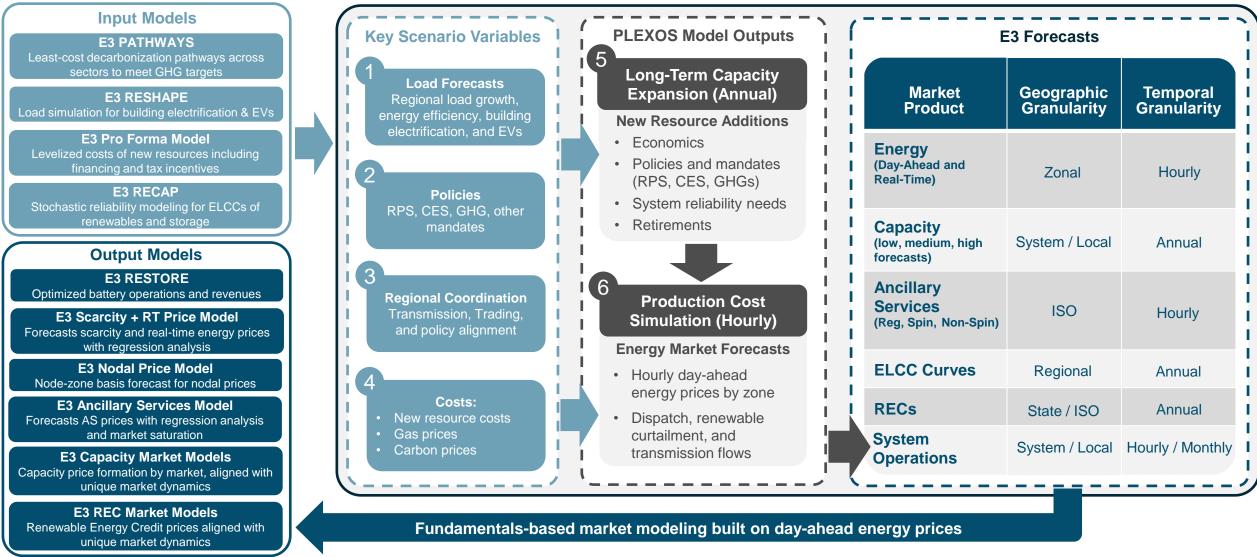
- Analyze asset value from multiple perspectives in vertical, bilateral, and wholesale markets
- Strategic support for project development, acquisition, and operation, including market entry
- Proprietary in-house models and in-depth knowledge of public policy, regulation and markets
- Production simulation cost modeling using in-house proprietary tools or customized commercial software
- Project site evaluation
- Off-taker assessments
- Basis spread assessment
- Wholesale market rules and bidding strategies

#### E3 Model Ecosystem for Market Price Forecasts: Built on Decades of Experience and 360° Analysis

#### E3 Model Toolkit

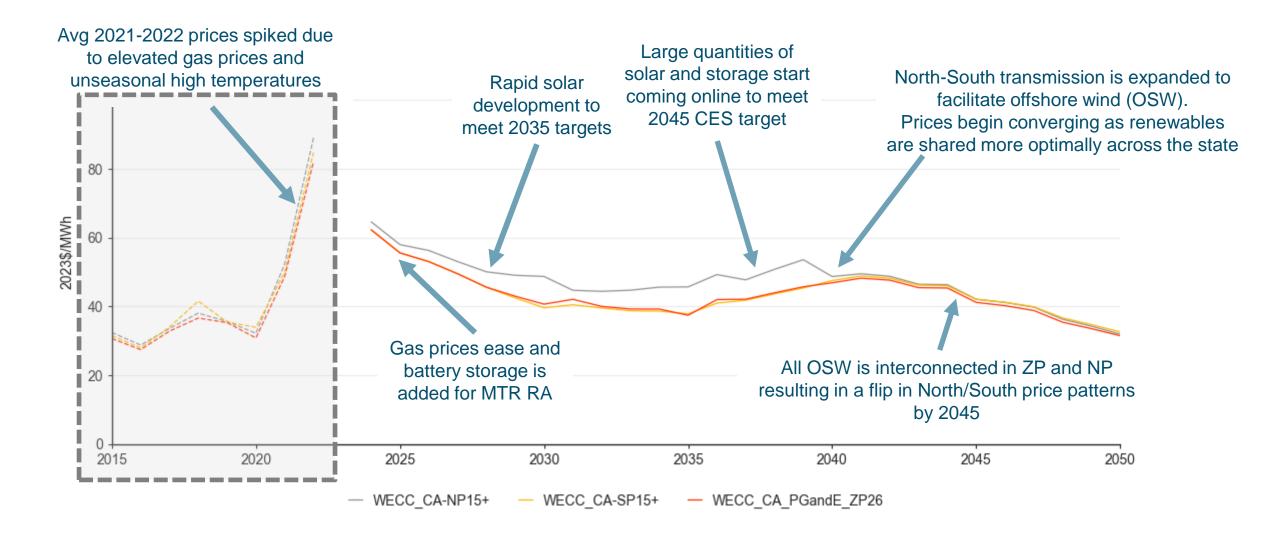
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#### **Market Price Forecasting Approach**



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\*Average annual prices for the historical years are shown in nominal unadjusted dollars

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## **CAISO Market Overview**













## CA Resource Adequacy (RA) Reform: Slice of Day Framework





### **Historical AS Prices**





## **Market Changes in the Future**



## **E3 Forecasting Approach**





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## **E3 Modeling Assumptions**





## E3 Forecast Results: 2024-2050





## Appendices







## **Inflation Reduction Act (IRA)**





## September 2022 Reliability Events in CA