## ISO New England Market Price Forecast E3 Core Case

2024 edition



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E3 created the following forecasts and analyses using the best available public information and our expertise and knowledge of the relevant markets, along with commercially available 3rd party software models and proprietary in-house energy market price forecasting tools. However, the future is uncertain, and these forecasts (along with underlying market expectations) may change due to many factors, including unforeseen events, new technology adoption or inventions, new market structures, regulatory actions, and changes in both state and federal government policies. E3 makes no guarantees related to these forecasts or the information presented herein and should not be held liable for any economic damages associated with independent investment decisions.



- + Executive Summary
- + ISO-NE Market Overview
- + E3 Forecasting Approach
- + E3 Modeling Assumptions
- + E3 Forecast Results: 2025-2050



# **Executive Summary**





130+ full-time consultants 30 years of deep expertise | Engineering, Economics, Mathematics, Public Policy...





San Francisco



New York



Boston

**Recent Examples of Relevant E3 Projects** 



Calgary

### **E3 Clients**



# Buy-side diligence support on several successful investments in electric utilities (~\$15B in total)

Supporting investment in several stand-alone energy storage platforms and individual assets across North America (15+ GW | ~\$5B)

Acquisition support for several portfolios and individual gas-fired and renewable generation assets (20+ GW | ~\$5B)

Acquisition support of several electric vehicle infrastructure companies (~\$500M)

Strategic advisory support for a SPAC offering of a distributed energy resource aggregation software company (~\$1.3B)

Supporting an investment into an electric vehicle V2G software company (~\$750M)

Buy-side diligence support to acquire several residential and C&I solar portfolios (~1+ GW |200,000+ customers)

# Supporting investment in over 5+ GW of community solar and distributed energy resource projects

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## **E3's 3 Practice Areas**

work, and technical innovation	ctice areas to support a diversity of focused on the energy transition rent, and intellectually honest man Integrated System Planning	n across North System	Asset Valuation & Markets 27% 34% Climate Pathways & Electrification
<ul> <li>Climate pathways studies</li> <li>Future of gas</li> <li>Low carbon fuels</li> <li>Building electrification</li> <li>Transportation electrification</li> <li>Load forecasting</li> </ul>	<ul> <li>Integrated system planning for electricity: G, T, &amp; D &amp; non-wires alternatives</li> <li>Utility procurement</li> <li>Rate design</li> <li>Grid modernization</li> <li>Avoided costs</li> <li>Distributed resource planning</li> </ul>	<ul> <li>Asset valuation and due diligence</li> <li>Strategic advisory for commercial clients</li> <li>Energy market price forecasting</li> <li>Market design &amp; analysis</li> <li>DER dispatch &amp; asset optimization</li> </ul>	
Policy	Integrated Energy Planning	Commercial Interests	



- In ISO-NE, E3 has advised a wide range of clients including the RTO, utilities, policymakers and public agencies, developers, and investors—giving us (i) a deep understanding of current policies, regulations, stakeholder interests, market dynamics, contract structures, and the competitive landscape, and (ii) extensive analysis of how the market may change over the short-, medium-, and long-term.
- Previous versions of this forecast have been used by a wide range of market participants and stakeholders to support market strategy, project development, and major capital investment decisions across a diverse set of energy asset classes and mandates
- + Examples of work with participants and stakeholders in the region:
  - Study conducted with the state of Maine to assess the state's energy storage landscape and developed strategies for the state to reach its storage deployment goals
  - Ongoing work with Massachusetts' regulators to evaluate long duration energy storage in the state
  - Worked with an asset developer on assessing the value and strategies for utilizing storage resources for peak load reduction in the region
  - Market advisory for successful capital investment in one of the first major offshore wind projects in the region
  - Market valuation and commercial analysis of BTM solar and storage assets

# **Asset Valuation and Strategy Practice Area**

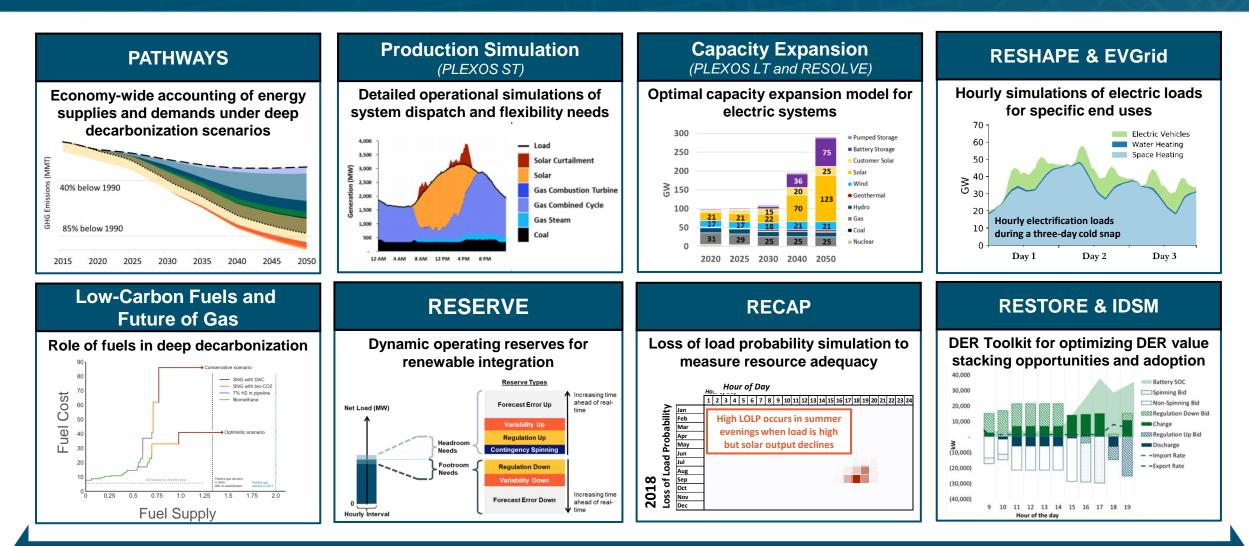
- + The Asset Valuation and Strategy practice area works primarily with project developers, asset owners, and investors
- Insights informed by work being done across the firm that provides a unique 360-degree perspective of rapidly evolving markets
  - <u>Clean Energy Policy</u> → how will policy change the playing field for different resources?
  - <u>Planning</u>  $\rightarrow$  what resources will power the grid in 2030? 2050?
  - <u>Market Analysis</u>  $\rightarrow$  how will market prices evolve in the grid of the future?
- The E3 Asset Valuation and Strategy team provides a broad and deep range of analytical support tailored to client needs for strategy, planning, development, and financing.
- + Typical services include:
  - Transaction support and due diligence on both the buy side and sell side
  - Strategy formulation and market entry
  - Board-level reports on market outlook and asset performance
  - Customized forward-market price projections incorporating impacts of policy and technology changes
  - Revenue stream/benefits analysis, either on an individual asset or portfolio basis

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- Asset Valuation / Strategy
- Analyze asset value from multiple perspectives in vertical, bilateral, and wholesale markets
- Strategic support for project development, acquisition, and operation, including market entry
- Proprietary in-house models and in-depth knowledge of public policy, regulation and markets
- Production cost simulation using in-house proprietary tools or customized commercial software
- Project site evaluation
- Off-taker assessments
- Basis spread assessment
- Wholesale market rules and bidding strategies

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## E3's Comprehensive and Best-in-Class Modeling Toolkit



Economy-wide energy systems

#### Bulk grid power systems

### Grid edge & behind-the-meter

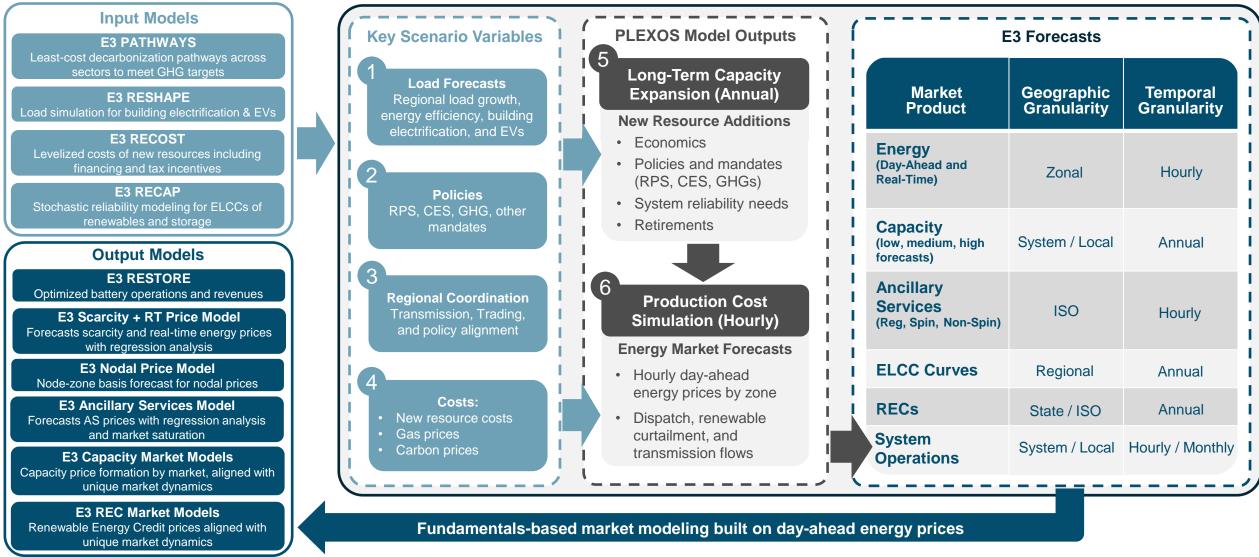
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### E3 Model Ecosystem for Market Price Forecasts: Built on Decades of Experience and 360° Analysis

### E3 Model Toolkit

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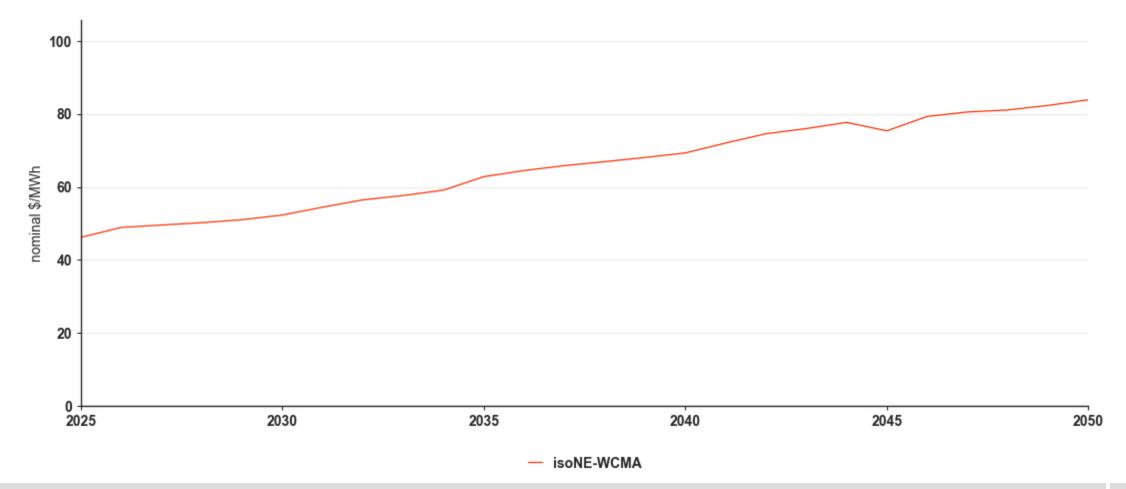
#### **Market Price Forecasting Approach**



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# Massachusetts Annual Average Price Forecast

+ Annual average prices for Mass Hub are expected to increase, driven by increasing gas prices and electrification-driven load growth that leads to a winter peaking system, compounding the impact of higher gas prices



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# **ISO-NE Market Overview**





# **E3 Forecasting Approach**





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# **E3 Modeling Assumptions**





# E3 Forecast Results: 2025-2050

